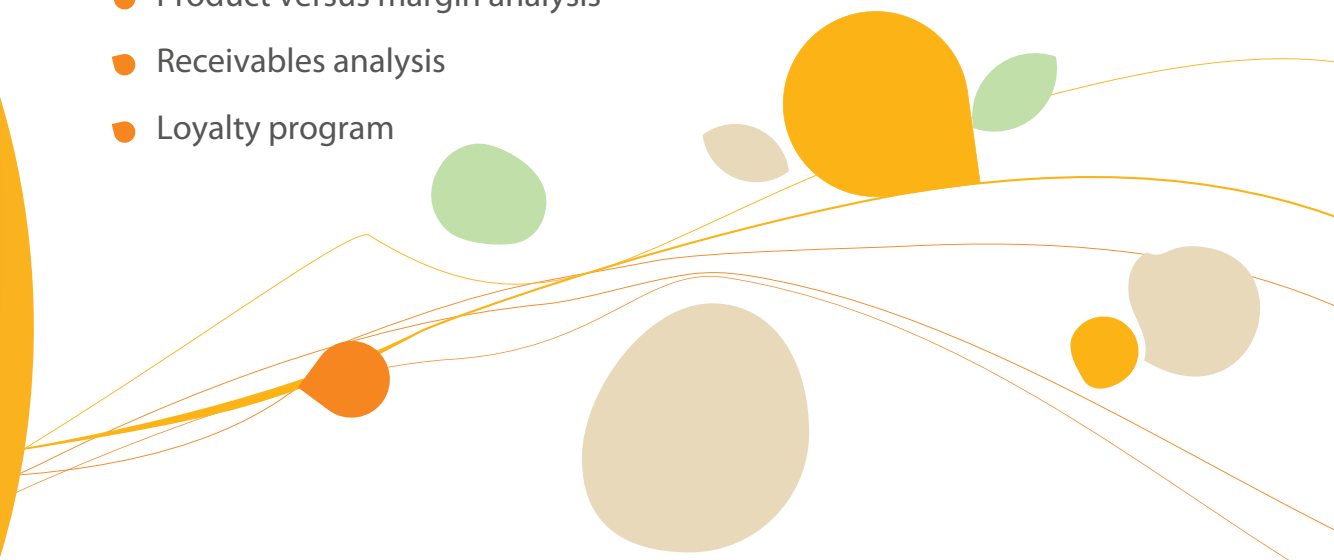# Sage

POS 2013

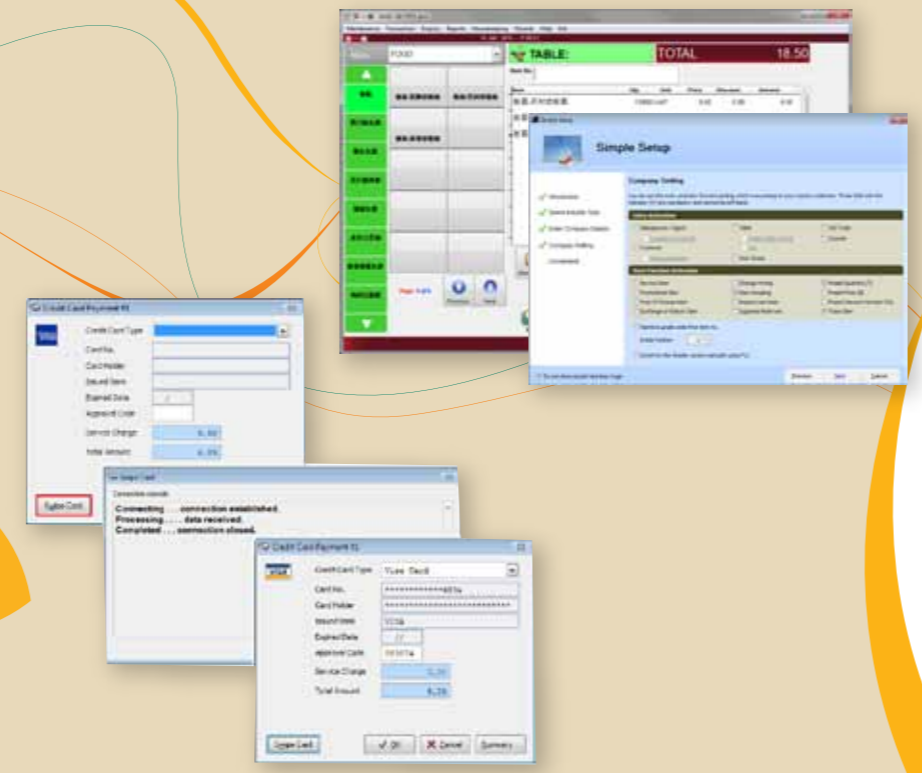**Business Made Simple**

sage

Sage POS 2013

Sage POS 2013 is the latest version of the POS solution from the developers of the popular Sage UBS Accounting software, making it part of a proven series of software solutions.

Sage POS 2013 is simple to use and works with plug and play barcode scanners. Now with touch screen technology, sales transactions can be registered in a few steps, making it very suitable for small retailers, restaurants and food & beverage outlets.

Sage POS 2013 is one of the first local products to be integrated directly to Electronic Credit Card Terminals (ECCT), therefore sales transactions involving credit and / or debit cards can be processed quickly thus saving time and reducing errors. Sage POS 2013 makes it easy to monitor credit card sales and daily financial returns, leaving you more time to serve your customer and improve sales.

Sage POS 2013 comes with many configurable features. Some are listed below :

- Inventory management providing up-to-date stock
- Information at the retail outlet
- Sales personnel performance analysis
- Peak customer period analysis
- Product versus margin analysis
- Receivables analysis
- Loyalty program

Quick Start with Wizards as a guide

- To help users through the setup process and get started on sales quickly
- To help users create new personnel files for different titles or categories such as supervisor, cashier and others

Touch Screen Support

- Intuitive and simple to use
- Reduces input time for each transaction

Electronic Credit Card Terminal integration

- Makes processing credit and / or debit cards payment a breeze

In addition to efficient handling of front line sales, when POS 2013 is integrated to the widely accepted Sage UBS Inventory & Billing and Sage UBS Accounting modules, users can gain more insight into their business and therefore make better decisions to expand their business or improve profitability.

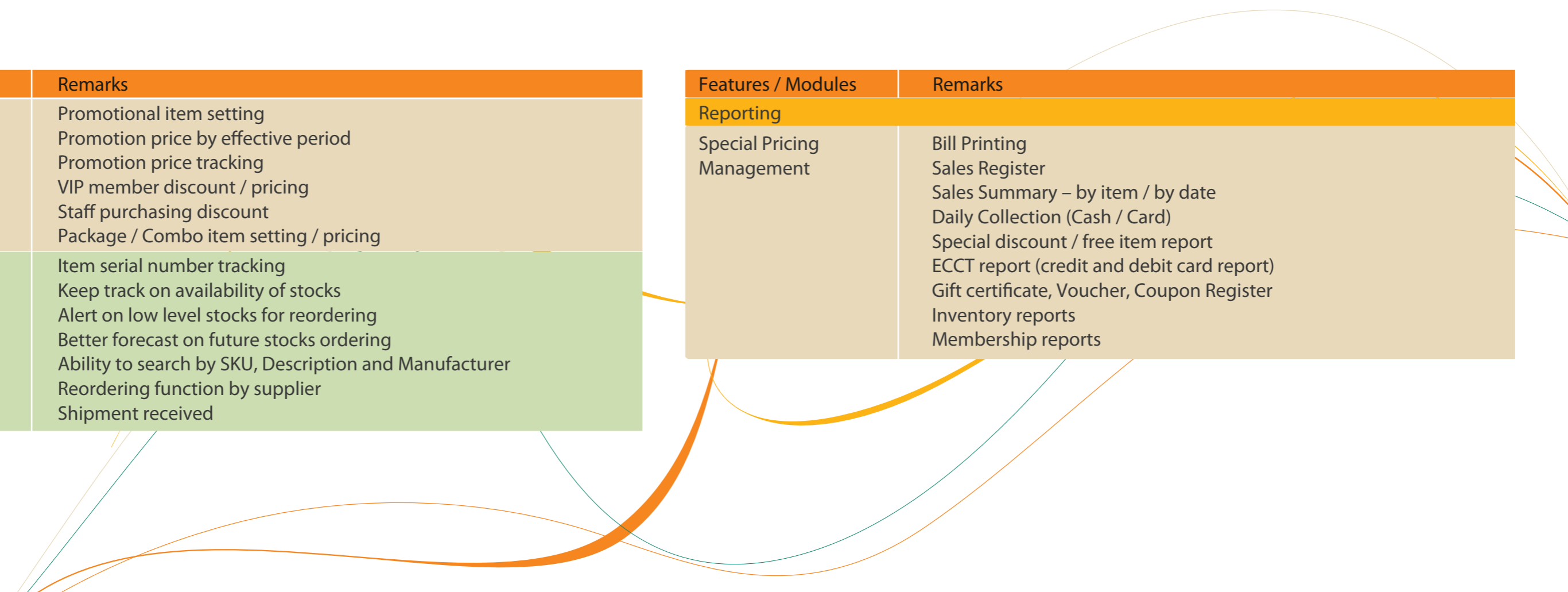| Features / Modules	Remarks
POS Model	
POS 2013	Software Online license activation
Hardware	
Device	Can be used with a wide range of devices, including receipt printers, barcode scanners, cash drawers and POS display
Software – System	
Availability	Standalone Integration to Sage UBS Inventory & Billing and / or Accounting system
Software – Features **General System Management**	
Language	Supports multiple languages
Counter Controls	Supports multiple languages

Features / Modules	Remarks

User Controls	• Item pricing check
	• Preview of previous / next receipt
	• On-hold sales / receipt
	• Receipt print / reprint
	• Interface with Electronic Credit Card Terminals (ECCT)
	• Sales Order / Lay-by (on short credit term)
	• Stock receive, transfer, adjustment
	• Cancel / Void Control
	  o Keeping track of cancelled transactions and cancelled items
	  o Traceable with cashier code and duration (audit trail)

Employee / User Controls	• Setting of rights for group / function options
	  o Item price overwrite with approval
	  o F.O.C. given with approval
	  o Item discount (% or amount) void
	• Display and form layout
	• Status alerts
	• Password protection
	• Multi-level security control
	• Time clock
	• Commission

Features / Modules	Remarks
Membership Controls	Supports multi-levels member groups (eg. Silver, Gold, Platinum) Loyalty points and redemption Reports on birthdays, membership renewal, promotions, signed-up package, etc
Promotion / Discount Controls	Supports various types of discounts: a. Total discount based on Value b. Total discount based on Percentage c. Item discount based on Value d. Item discount based on Percentage
Policy (Scheme)	Supports manual input / scan of multiple settlement instruments: - Gift Certificate - Voucher - Coupon (F.O.C. and discounts)
Points Collection	Item points / redemption
Specific to Restaurant / Food & Beverage POS	
F&B Item Controls	Supports special requests (less sugar, more ice, more sauce, etc)
Table Ordering	Supports multiple ordering terminals / cashiers Supports customer ordering system where each table is installed with the system for customer to place their own orders

Features / Modules	Remarks
Customer Tracking	
Customer Information	Predefined remark / customer display message Reports on members birthdays, promotions, signed-up package, special preferences, etc
Transaction History	Track sales to analyse spending pattern to support marketing campaigns or special offers Track popular items and sales trends to take advantage of opportunities and trends
Inventory	
Group Items by Set Criteria	Item bundling where few items are bundled to become 1 item and system able to deduct all the relevant items accordingly. Very useful for hampers and gift sets Item Matrix where item comes with multiple colours and sizes. System able to generate all related barcode automatically Purchase with Purchase (PWP) – system is able to support various types of PWP schemes
Photo Image	Allows display of item image on screen or even printout on Cash Bill (eg. Diamond ring or pendant)

Features / Modules	Remarks
Special Pricing Management	Promotional item setting Promotion price by effective period Promotion price tracking VIP member discount / pricing Staff purchasing discount Package / Combo item setting / pricing
Real-time Inventory Tracking	Item serial number tracking Keep track on availability of stocks Alert on low level stocks for reordering Better forecast on future stocks ordering Ability to search by SKU, Description and Manufacturer Reordering function by supplier Shipment received

Features / Modules	Remarks
Reporting	
Special Pricing Management	Bill Printing Sales Register Sales Summary – by item / by date Daily Collection (Cash / Card) Special discount / free item report ECCT report (credit and debit card report) Gift certificate, Voucher, Coupon Register Inventory reports Membership reports

Software Assurance

Sage Cover

Sage Cover is a software assurance designed specifically for the users of our software solutions. It is derived from the important objective of protection in your use of Sage products.

Sage Cover

When you have an active Sage Cover, you will enjoy the following benefits.

- Value Protection of Your Investment
- Ensuring You Are Always Updated
- Continuous Learning
- Self Service

Because Sage Cover is so important, we have included the 1st year of Sage Cover in every new Sage software product purchased with compliments from us!

Sage Business Care

Sage Business e- Care

Sage Business Care

Sage Business Care Plus

Sage Business Premium Care

Our Business Care programs offer a variety of support levels, therefore from a simple question to a complex requirement, our Helpdesk professionals are always just a call or chat away to assist you.

As an example to the continuous innovation and improvements to meet our customers' needs, we are introducing the following new features to our program :

- Extended Hours - 8am to 8pm
- Complimentary Training Days in every package for new training, or a refresher course
- Online Chat Support
- Remote Access Support

Starting from just MYR 20 a month which is less than MYR 1 a day, it is definitely very affordable!

Get yours now!

Helpdesk Support

	Sage Cover	Sage Business e-Care	Sage Business Care	Sage Business Care Plus	Sage Business PremiumCare
Sage Cover	●	–	–	–	–
Telephony		–	●	●	●
Fascimile		●	●	●	●
Email		●	●	●	●
Interactive Chat	3 complimentary trials	●	●	●	●
Customer Portal		●	●	●	●
Remote Access		●	●	●	●
On-site Support - Note 1		–	–	–	1 day
Complimentary Training Days @ STC - Note 2		–	1 day	3 days	3 days
Service Level					
Service Hours		9am to 6pm	9am to 6pm	8am to 8pm	8am to 12am Note 3
Service Days		Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays	Mon to Fri excluding Public Holidays
Minimum Response Time		2 days	1 day	4 hours	4 hours
Knowledge Tools					
E-Learning	●	●	●	●	●
FAQ	●	●	●	●	●
Forum	●	●	●	●	●

Note 1   The number of days provided is per a minimum contract period of one year. Locations outside of Kuala Lumpur and Selangor will incur additional travel and accomodation charges where applicable

Note 2   The number of days provided is per a minimum contract period of one year. Subscription is via courses available at the Sage Training Centre

Note 3   Support from 8pm to 12am will be via SMS and Email

Note 4   Complimentary training days not applicable

	Sage Cover	Sage Business e-Care	Sage Business Care	Sage Business Care Plus	Sage Business PremiumCare
Pricing per product per month					
Sage 50					
Billing	MYR 5				
Accounting	MYR 10				
Professional Accounting	MYR 20	MYR 20	MYR 50	MYR 90	MYR 120
Complete Business	MYR 30				
Premium Business	MYR 50				
User	10% of User SRP	–	–	–	–
Sage UBS nine per module					
Accounting	MYR 20				
Accounting & Billing					
Inventory & Billing		MYR 20	MYR 50	MYR 90	MYR 120
Payroll (<100 employees)					
Payroll (>=100/unlimited employees)	MYR 300 / year				
POS	MYR 10				
BSM	MYR 20				
User	MYR 5 / user	–	–	–	–
Sage UBS one					
Accounting & Billing	MYR 10	MYR 20	MYR 50	MYR 90	MYR 120
Sage EasyPay					
Enterprise	8% of License SRP	12% of License SRP	15% of License SRP	18% of License SRP	22% of License SRP
Enterprise from EPW	MYR 800	MYR 1,000 Note 4	MYR 1,200 Note 4	MYR 1,600 Note 4	MYR 2,200 Note 4

Sage Training Centre

Over 10,000 certifications annually!

The Sage Training Centre provides standardized and certified courses for our products as well as certification for payroll and HR job functions. Conveniently located within a stone's throw away from the transport hub of KL Sentral, our 10,000 square feet location comes equipped with the proper facilities and certified trainers.

Why a Sage Certification?

Sage is a market leading provider of business software solutions to the SMEs worlwide, therefore a certification in a Sage product could just be the door opener to employment opportunities that you have been looking for. In addition, a certification formalizes your experience and expertise as a trained user of Sage products, increasing the value of your experience in your resumé.

You will then join a community of certified users of Sage products whom benefit from the latest updates on products and activities.

Why a course at the Sage Training Centre?

- Small and focused classes
- Practical hands-on training
- Year-round courses available for your convenient planning

What courses are offered at the STC?

Sage Payroll	1 day	MYR 450
Sage 50 - Billing	1 day	MYR 450
Sage 50 - Accounting	2 days	MYR 900
Sage 50 - Business	2 days	MYR 900
Sage EasyPay	Payroll	1 day	MYR 450
Sage EasyPay	Leave	1 day	MYR 450
Sage EasyPay	E-Portal	1 day	MYR 450
Certified Payroll Administrator (CPA)	2 days	MYR 900
Certified HR Administrator (CHA)	2 days	MYR 900

On-site Training is available at a rate of MYR 1,200 per day whilst Consultancy is chargeable at a rate of MYR 2,000 per day

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